

NexBank Securities, Inc.
Form CRS Customer Relationship Summary
August 12, 2020

Introduction:

NexBank Securities, Inc. (“NexBank” or “we”) is registered broker-dealer and registered with the Securities and Exchange Commission (“SEC”) as a Registered Investment Advisor. NexBank is also a member of the Financial Industry Regulatory Authority (“FINRA”) and the Securities Investor Protection Corporation (“SIPC”). NexBank conducts its investment advisory business under the name NexBank Wealth Advisors. Brokerage and investment advisory services and fees differ and it is important for you to understand these differences. Free and simple tools are available to research firms and financial professionals at [Investor.gov/CRS](https://investor.gov/CRS), which also provides educational materials about broker-dealers, investment advisers, and investing. All recommendations regarding your investment advisory accounts will be in an advisory capacity. NexBank does not make recommendations in a broker-dealer capacity with regards to your brokerage and direct accounts. Nexbank currently only offers advisory services and no brokerage services.

What Investment Services and Advice Can You Provide Me?

NexBank Wealth Advisors provide discretionary and/or non-discretionary investment advisory services to high net worth individuals, high net worth families, business or trust entities, and retirement plans.

Monitoring services are part of our standard services in our advisory programs, either on a periodic or continuous basis. Your investment advisory agreement states whether you choose to give us discretion to make investment decisions on your behalf or whether you want to be responsible for making investment decisions. We serve as the portfolio manager for your advisory program.

We generally require a minimum asset base of \$1,000,000.00 for investment advisory services. NexBank, in its sole discretion, may charge a lower investment management fee and/or waive or reduce its minimum asset requirement.

Conversation Starter. Ask your financial professional:

- *Given my financial situation, should I choose a brokerage service? Why or why not?*
- *How will you choose investments to recommend to me?*
- *What is your relevant experience, including your licenses, education, and other qualifications? What do these qualifications mean?*

What fees will I pay?

An advisory fee is an annual percentage based on the value of the total assets held in your advisory account. Advisory fees are generally paid quarterly in arrears and are paid even if there are no trades in your account.

You do not pay commissions on transactions in your advisory accounts, but you do pay internal fees and expenses embedded in products such as mutual funds, UITs, and ETFs. With some advisory programs, you pay ticket charges (a charge for each trade) in addition to the advisory fee. At times, you will pay account operations or service fees, such as wire fees or account termination fees.

Clients pay tiered management fees quarterly in arrears based on their aggregate account balance as of the commencement of each quarter. For purposes of illustration, if a client has an aggregate balance of \$10 million it would pay 1.00% on the first \$2 million, 0.80% on the next \$3 million, and 0.60% on the remainder of its account balance.

Client Assets Under Management % of Assets

\$0-2 million - 1.00%, or a minimum of \$7,500

\$2-5 million - 0.80%

\$5-10 million - 0.60%

More than \$10 million – Negotiable

Notwithstanding the foregoing, we generally waive the first quarter of fees for new accounts and may waive other fees from time to time in our sole discretion without the obligation to make any such waivers available to our clients generally.

You may pay additional fees to invest in a Fund. The description of the compensation for each offering will be included in the offering documents for such offering. For additional information, please see the “Plan of Distribution” section of the prospectus.

You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying.

Conversation Starter. As your financial professional: *Help me understand how these fees and costs might affect my investments. If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me.*

What are your legal obligations to me when providing recommendations? How else does your firm make money and what conflicts of interest do you have? *When we provide you with a recommendation, we have to act in your best interest and not put our interest ahead of yours. At the same time, the way we make money creates some conflicts with your interests. You should understand and ask us about these conflicts because they affect the recommendations we provide to you. Here are some examples to help you understand what this means.*

ADVISORY ACCOUNTS

While the percentage of your annual fee as agreed upon between you and your financial professional will only change with your consent, the total dollar fee earned by NexBank will increase as the market value of your account increases. We earn fees in an advisory relationship without regard to the level of trading activity in your account. Although we are not paid performance fees based on profits in your account, we do earn more if your advisory assets increase as a result of positive performance.

We may have significant conflicts of interest in recommending products to you because we sell Funds by a limited number of sponsors and issuers, including an affiliated sponsor. This means:

- While the Funds that we offer consider numerous investments, we have not considered investments offered by all sponsors or funds.
- The Fund sets the terms of the offering and may not have the assistance of or input from third party experts.
- Our employees may indirectly receive revenue from investors in the Funds through the payment of commissions and non-transaction based compensation, whether these employees sell the Funds or not.
- The Funds’ sponsor and its affiliates have the right and expect to continue to organize and manage Funds in the future similar to the Fund offered to you. To the extent a sponsor and its affiliates invest in the Fund offered to you, other Funds, or other business entities sponsored by sponsor, conflicts of interest will arise.

Independent Representation in Indemnification Proceeding. Counsel represents us and may also represent the Funds. However, in the event of an indemnification proceeding or lawsuit between us and a subscriber, we, may cause the Fund to retain separate and independent counsel to represent the Fund in such proceeding.

Conflicts with Other Programs. We and the Funds realize that their conduct and the conduct of their affiliates could give rise to a conflict of interest between us and the Funds. In resolving any such conflicts, each party will be treated equitably with such other parties on a basis consistent with the funds available to the Funds and the time limitations on the investment of funds. However, no provision has been made for an independent review of conflicts of interest.

Conflicts from how we make money. We derive a substantial portion of our revenue from advisory fees. This fee-based compensation could create a conflict of interest because it gives us a financial incentive to recommend the advisory program that pays us the highest advisory fee. Further, we may make money by providing services such as investment banking services to the Funds. The provision of these other services could create a conflict of interest with acting in your best interest.

Conflicts Related to Investment Activities. We intend to allocate at least 30% of our assets among affiliated funds or other investment vehicles (including those advised by our investment advisor affiliates identified in Item 10 hereof, “Affiliated Funds”) in a recommended mix, provided that no additional Affiliated Funds will be purchased if such purchase would result in Affiliated Funds exceeding 50% of a client’s account unless prior client consent to a greater percentage is obtained. This allocation will be made notwithstanding that other non-affiliated funds may be available in the marketplace that offer lower fees and/or periods of greater performance. A conflict of interest arises whenever NexBank has an actual or perceived economic or other incentive in its management of client’s accounts in a way that benefits NexBank. A conflict is present where we invest, on a discretionary basis, in our Affiliated Funds or investment vehicles because such allocation not only increases the assets under management of our affiliates, but also results in additional fee income to such affiliates as stipulated in the affiliates governing documents.

The Related Advisors may buy or sell the same securities for an affiliate’s account that they buy or sell for a client or may pursue the same investment strategies for an affiliate’s account as for a client. The Related Advisors also may receive greater management or performance-based fees or incentives in connection with managing certain client accounts than from other client accounts. In addition, NexBank has an incentive to allocate assets into vehicles that produce the greatest fees for the Related Advisors. Each of these situations give rise to a potential conflict of interest in the allocation of investment opportunities. In addition, the Related Advisors have an incentive to resolve conflicts of interest in favor of affiliated clients over nonaffiliated clients.

Conversation Starter. As your financial professional how might their conflicts of interest affect me and how will you address them?

For additional information, please see the prospectus.

How do your financial professionals make money?

For advisory accounts, we may share a portion of the advisory fee we receive with your financial professional. Advisory fees are a primary source of compensation for us and for some financial professionals. Our financial professionals are paid a salary and may receive a discretionary bonus.

Do your financial professionals have legal or disciplinary history?

We have legal and/or disciplinary events. You can visit Investor.gov/CRS for a free and simple search tool to research our firm and financial professionals. For additional information about our brokers and services, visit <https://brokercheck.finra.org/>, or you may call us at (972) 628-4100 where you can request additional information.

Additional information

For additional information about our services, visit our website at <https://www.nexbankwealth.com/>. If you would like additional, up-to-date information or a copy of this disclosure, please call (972) 419-2500.

Conversation starter. Ask your financial professional: Who is my primary contact person? Is he or she a representative of an investment adviser or a broker-dealer? Who can I talk to if I have concerns about how this person is treating me.