



## Unique Wealth Management for Complex Times

### AT A GLANCE

#### ***Experienced.***

- Managed by a tenured, trusted team with an average of 25 years experience

#### ***Nimble.***

- An actively-managed approach designed to navigate complex and evolving markets

#### ***Proven.***

- A track record with some of the world's most distinguished institutional clients and financial institutions<sup>1</sup>

#### ***Independent.***

- Privately owned and independent

## WHO WE ARE

Innovative · Forward-Looking · Alpha-Generating

A single question guides NexBank Wealth Advisors: What do clients *really* need? In a complex, uncertain world, we believe clients seek a proven investment approach and performance that isn't eroded by excessive fees – not an industry behemoth with its own best interests at heart.

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## Seeking alpha through an active approach

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### Our Approach

We seek to deliver clients alpha through both active asset allocation and our unique ability to source alternative investments through the power and experience of our affiliates. We believe this approach is a truly unique wealth-management solution, and one well-equipped to deliver in complex times.

Additionally, by drawing on our network of affiliates, we can provide investors access to exciting institutional-quality co-investment opportunities. These are designed to complement clients' core portfolio and to protect and grow your family's wealth.

# WHAT WE DO



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**Innovative  
Investment  
Solutions for  
Complex times**

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## Spotlight: NexBank Investment Solutions

Leveraging our capabilities in both alternatives and risk management, our focus is to provide clients a benchmark-beating investment solution with reasonable market volatility.

We built NexBank's Core  Portfolio through extensive research, optimizing a mix of actively managed, low-cost ETFs, coupled with an allocation to alternatives managed by our affiliates, which manage approximately \$14 billion in alternative investments globally.<sup>2</sup>

The Core  Portfolio also has the ability to use cash tactically, with the aim of side stepping market turbulence. Our goal being to successfully preserve capital which can help investors achieve growth, income and capital gains over the long term.<sup>3</sup>

Finally, we also offer unique access to investment solutions that supplement our traditional portfolio offerings. These include 1031 exchange products, insurance dedicated fund structures, and other unique institutional quality co-investment opportunities.\*

## Spotlight: NexBank Premium Banking Services

*An S&P top-10 ranked best-performing community bank in the U.S.<sup>4</sup>*

### Lending Products

- Jumbo Mortgages (attractive loan-to-value and terms)
- Enterprise / Business Loans (tailored financing options)
- Creative and Customized Asset-Based Loans\*

### Complimentary Banking Solutions

- American Express or other Premium Credit Card Annual Membership Fee Reimbursement\*
- Safety Deposit Box
- Wire Transfers
- ATM Fee Rebate

### Deposit Products

- High Yield Checking and High Yield Money Market Accounts (competitive rates)
- Certificates of Deposit (variety of competitive rates and terms)
- Platinum Debit Card\*

\* Generally available to clients with over \$5 million in assets with NexBank Wealth Advisors

1) The track record discussed in this brochure relates to NexBank Wealth Advisors, Inc. and its affiliates. 2) AUM as of 10/9/17; includes Highland Capital Management, LP and affiliates ("Highland"). 3) While we believe our core portfolio offers a level of diversification and liquidity that make it appropriate for a portion of most large investor portfolios, we plan to tailor client portfolios as needed for client suitability. 4) Source: S&P Global Market Intelligence 2016 Best-Performing U.S. Community Banks with assets between \$1 billion and \$10 billion.

# OUR INVESTMENT APPROACH

## Investment Philosophy, Process and Portfolio Construction

We believe it is indeed possible to provide investors returns that beat benchmarks with reasonable volatility and without excessive fees. The ‘twin pillars’ of our approach consists of the following core elements:

- 1) **Active Asset Allocation:** Despite recent skepticism, we believe active management is the best way to navigate markets. We start with an optimized allocation of low-cost ETFs. We then use cash tactically in an attempt to sidestep market downturns. This provides clients a nimble, cost-effective and risk-managed investment portfolio.
- 2) **Strategic Use of Alternatives:** Alternative investment vehicles can provide lower correlated return streams, which have historically improved portfolio performance while reducing overall portfolio risk. The alternatives component of our portfolio serves as a natural complement to the active allocation of low-cost, liquid, investment products.

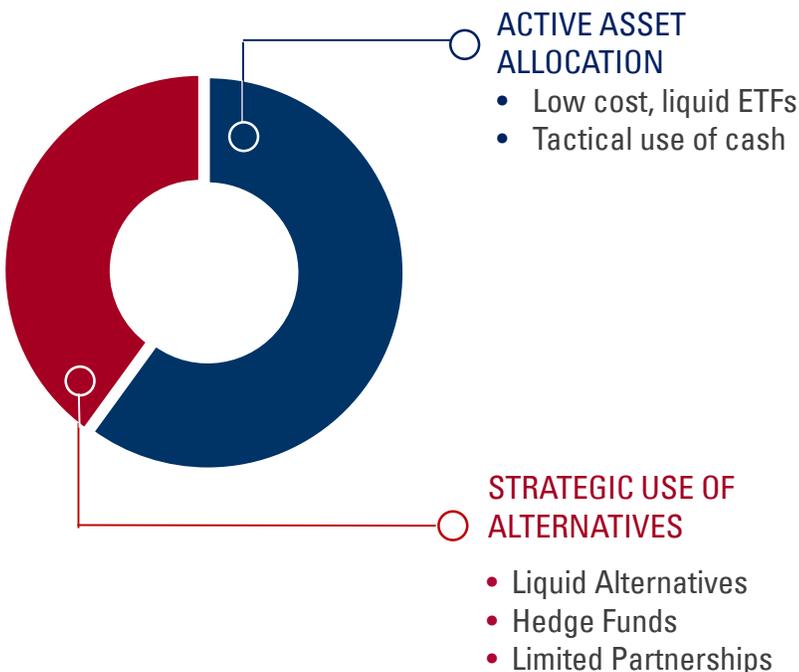
Put simply, what you own—and when you own it—matters.

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We combine nimble active management with the strategic use of alternatives

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## CORE PORTFOLIO



## CO-INVESTMENT OPPORTUNITIES\*

Real Estate  
Development and Tax  
Exchange Products

Structured  
Credit

Corporate  
Private Equity

# OUR VALUE



## Experienced

A veteran team skilled at pioneering solutions that draw on a broad range of assets and sought-after managers



## Nimble

An innovative, active approach designed to stay ahead of the complex challenges in today's fast-changing world



## Proven

A track record with some of the world's most prominent institutional clients and financial institutions<sup>1</sup>



## Independent

Privately owned and independent—serving as our clients' strongest advocates and passionate, but prudent, stewards

## The NexBank Wealth Advisors Alternatives Network

**NEXPOINT**  
REAL ESTATE ADVISORS

Multifamily Real Estate

**HIGHLAND CAPITAL  
MANAGEMENT**

\$14 Billion Alternatives Platform



Latin America & Emerging  
Markets



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Advisory services offered through NexBank Securities, Inc, a registered investment advisor.  
NOT FDIC INSURED. MAY LOSE VALUE. NO BANK GUARANTEE.

\* Available to clients with over \$5 million in assets with NexBank Wealth Advisors